



RICHARD C. DAY, JR. (SKIPPER)

VICE PRESIDENT, BROKERAGE SERVICES

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OUR COMPANY

In 1910, C.V. York founded a construction company on his core commitment to service. More than 100 years of growth have passed. The company's scope has broadened but the stewardship to his legacy remains solid under the fourth generation of York leadership.

We're serious about client experience and building solid relationships. Our goal is twofold: 1) Your real estate investment is succesul and 2) You remember the positive customer-centric experience you've had with York.



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ABOUT SKIPPER

Skipper has over 38 years of commercial real estate consulting experience. Prior to joining York Properties, he was with Cushman & Wakefield and Commercial Carolina/Cushman & Wakefield. He has represented clients throughout the Raleigh/ Durham, RTP, and Triad markets. Skipper focuses his practice on representing landlords, corporations, and individuals in achieving their real estate objectives. His services have ranged from assisting local and institutional landlords, start-up firms with their initial real estate needs to the established corporate clients. In 1998 he received the REDY Award for the top office deal in the Triangle (124,000 SF) and in 2000 received the REDY Award for the second top office deal (113,000 SF).

SPECIALTY

Office and flex leasing
Office and flex sales
Tenant Representation

EDUCATION

Wofford College 1979-1980
North Carolina State University 1980 - 1984

PROFESSIONAL AFFILIATIONS

North Carolina Real Estate License #82426
Past Board Member, TRAOPA
Member, Triangle Commercial Association of Realtors (TCAR)
Member, Raleigh Chamber of Commerce
Member, Triangle Area Office Building Association (TRAOPA)

SELECT CLIENTS SERVED

AARP
Brown and Caldwell
CIGNA
Duy Ong Partnership
Easter Seals (ESUCP)
ESP Associates
Equitable Real Estate Management
Flagship Healthcare Properties
GTE
KCI Technologies
Latino Community Credit Union
North Carolina State University
Pinnacle Bank
Retirement Ventures Greensboro, Inc
Retirement Ventures Raleigh, Inc
Service America
SpectraSite
State Employees Credit Union
Thyssenkrupp

NOTABLE TRANSACTIONS

Represented Latino Community Credit Union in the purchase of The Gilbert, approximately 30,000 SF Historic Dye Mill for \$4.5M. Also with the purchase of two branch retail parcels.

Represented GTE in the leasing of a 124,000 square foot office building in the Research Triangle Park, NC

Represented SpectraSite in the leasing of a 113,000 square foot office building in Cary, NC

Represented the State Employees Credit Union in the purchase of a 161,000 square foot office building for \$22M

Represented Duy Ong Partnership in the purchase of several office/mix-use buildings for approximately \$12.5M.

Represented Retirement Ventures Raleigh, Inc in the sale of a \$7.8M retirement facility in Raleigh, NC

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